



## GameChanging Leadership CHECKlist™

NAME: \_\_\_\_\_

EVALUATION QUESTIONS	Current business dynamics and performance	Future business dynamics and likely performance
<b>CAPABLE:</b> Do they have a proven track record of success for this role and task during both good and disruptive business environments?		
> Proven for the role in good business environments?		
> Proven for the task in good business environments?		
> Proven for the role in bad and disruptive business environments?		
> Proven for the task in bad and disruptive business environments?		
<b>HEART:</b> Do they have a passion and determination for what they do and what you want them to achieve?		
> Passion and determination for what they do?		
> Passion and determination for what you want them to achieve?		
<b>ENDGAME:</b> How will they achieve the long-term objectives and do they know how to get you to the endgame?		
> Achieving the long-term objectives?		
> Know how to get you to the endgame?		
<b>CULTURE:</b> Are they the best fit for this role and task and how will they get the job done in your culture?		
> Best fit for the role?		
> Best fit for the task?		
> Able to get the job done in your culture?		
<b>KEEPER:</b> Are they as good as or better than your top performers and with potential for more responsibility? Can your leaders/board support them to excel and retain them?		
> As good as or better than your top performers?		
> Potential for more responsibility?		
> Your support for them to excel at position and task?		
> Your support to manage, develop and retain them?		

### Rating Scale

1 - failed, 2 - less than expected, 3 - meets expected objectives, 4 - better than expected, 5 - exceeds expectations